



# the transitions™ vibe

Industry news and information from a source you trust

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Welcome to the August 2021 edition of the *Transitions Vibe*—a monthly briefing filled with information for those who trust Transitions to provide hospice and palliative care services for their patients and residents.



**It's About Living.** [Submit a referral](#) or [contact us](#) at 877-726-6494 to discuss how we provide the tools and resources to assist patients and families through the physical, emotional, and spiritual challenges of life's final transitions. [Visit our website to learn more.](#)

## Transitions Spotlight: Transitions Expands to Michigan

Transitions has been approved to begin caring for patients in the state of Michigan, based out of our office in Troy, Michigan.

Through this expansion, we will be serving patients in Detroit, Lansing, East Lansing, Troy, Royal Oak, Livonia, Pontiac, Novi, Farmington Hills, Ypsilanti, Ann Arbor, and more. The addition grows Transitions' presence beyond Illinois and Indiana to provide both hospice and palliative care services to a growing number of patients in the state of Michigan. With our unique 24/7 care model, Transitions aims to be a leading provider in the area upon arrival.

[Read the complete media release >>](#)





## Meet Our New VP of Business Development

*Jonathan Lemaire, VP of Business Development, Transitions Hospice, Michigan*

This month, Transitions will begin servicing both hospice and palliative care patients in Southeast Michigan. Our initial service area will include Detroit, Flint, Troy, Livonia, Royal Oak, Lansing, Brighton, and other surrounding areas, with hopes to continue expanding our footprint in Michigan as we progress.

For this month's Spotlight, we sat down with Jonathan Lemaire, the VP of Business Development who will oversee growth in Michigan. Jonathan has over 13 years of experience growing hospices in Michigan, and we are excited to see what he and the rest of our Michigan team will accomplish.

[Access the interview >>](#)

*"Transitions Hospice is truly blessed to have an amazing staff, as they are more than Angels... they became part of our family." ~The Cornelius Family*

## Lack of Hospice Communication Leads to Unsatisfied Caregivers

New research reveals that most hospice providers are falling short of having proper communication with consumers.

According to a recent research study conducted by Citus Health and Porter Research:

- Family Caregivers are Not Very Satisfied with Hospice Communication
- Method of Communication Has a Major Influence on Family Caregiver Satisfaction
- Outdated Communication Methods Holding Hospice Providers Back
- Real-Time Communication Translates to More Patients and Grateful Families

*The respondents included 300 family caregivers who had a loved one under hospice care within the past 12 months regarding their experiences with hospice provider communication.*

[Learn more >>](#)



## Making the Most of Hospice and Palliative Care Services

Katie Monahan Brooks, Business Development Manager at Transitions, was interviewed to share some of her insights for a recent article in [Chicago Caregiving](#). The article highlights the role of hospice and palliative care services, how these services can provide support for end-of-life care.

*"Hospice is a gift," Brooks says. "It's the gift of knowing what your loved one wants."*

*~ Katie Monahan Brooks*

[Access the full article here>>](#)



## Partner Spotlights - Senior Living Experts

### SENIOR LIVING EXPERTS

*Our Expertise, Your Decision.*

[Senior Living Experts](#) is dedicated to finding the best possible communities for hundreds of seniors, including Transitions Hospice locations.

Outside of their services, Senior Living Experts also provide great insights for consumers and professionals. Recently, they shared a great article, "Managing A Senior Health Crisis With Simplicity," highlighting preventative steps to take in case a loved one has a health crisis.

[Access the article >>](#)

## Tech Talk: A Conversation with Greg Elser



### Bringing Technology Together: Introducing Our New Chief Technology Officer

*A Conversation with Greg Elser, Chief Technology Officer, Transitions Hospice & Palliative Care*

With the growth of Transitions Hospice, Transitions Home Medical Group and Transitions Medical Equipment, we've seen a number of technology platforms introduced into the day-to-day management of patient care and professional resources.

Between HomeCare HomeBase, Practice Fusion, Trella, Referral Source Link, NextGen and MUSE, it was time to bring on Greg Elser, our Chief Technology Officer, to provide leadership for strategic planning and execution of all of Transitions' technology needs and initiatives. We sat down with Greg to learn more about him and what his hopes are for Transitions as he joins the team.

[Access the full interview here>>](#)

## Transitions News & Events

### Transitions Hospice & Case Management Society of America - Case Management Panel Discussion

Recently, Transitions and the Case Management Society of America hosted a Case Management Panel to discuss the role of case management in hospice and palliative care.

Specifically, the panel discussed the role of case management in nursing, social work, and mentorship, education and chronic care management.

Speakers included **Dr. Kuljit Kapur** (Chief Medical Officer, Transitions Hospice), **Colleen Morley** (Case Management Society of America, Incoming President - USA), **John Heraty** (Case Management Society of America, Incoming President - Chicago), **Melissa Popp** (Executive Director, Transitions Hospice), **Stephanie Tintner** (Director of Ancillary Services, Transitions Hospice) and **Trish Benson** (President, Transitions Home Medical Group).



[Access the recorded conversation >>](#)

At Transitions, our team provides a holistic treatment approach that addresses both medical and psychosocial needs, including symptom management, counseling and community service support. [Learn more](#) or [submit a referral](#) today.



### Save the Date - IL-HPCO Conference

#### Creating Connections – Building for the Future

Wednesday, October 6, 2021

Northern Illinois University (NIU) Naperville, IL

Join the Transitions team and other industry leaders as they network with other hospice and palliative care leaders to learn best practices and benchmarks. Learn about:

- Regulatory and industry changes that impact hospice and palliative care
- Tools to ensure the provision of quality evidenced-based practice for end of life care
- Documentation and billing strategies to meet CMS guidelines

[Learn more>>](#)





## Save the Date - ACMA - Illinois Chapter

### 21st Annual Case Management and Transitions of Care Conference



Saturday, October 9, 2021  
Renaissance Convention Center in Schaumburg, IL

Join Transitions during the American Case Management Association - 2021 Illinois Chapter Conference to share knowledge and learn with case management and transitions of care professionals in healthcare. Learn new strategies and gain insights when you collaborate for care with your peers.

[Learn more>>](#)

## A Day of Outdoor Fun and Appreciation

On July 25, Transitions held the **2021 Employee Appreciation Picnic**, an event that brought together our wonderful team members and their families for a day filled with fun activities and delicious food.

One of the fun activities included a hula hoop contest, where APN Jessica Young won a \$50 Gift Card to the Transitions Team Store. [Check out the participants in action >>](#)

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